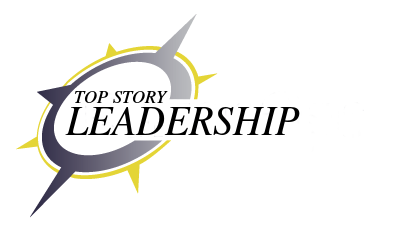
** Blue-Collar Kaizen A picture containing graphical user interface

Description automatically generated**

**Evaluation & Action Assessments**

1. **Principle:** My mission is to provide personal growth and leadership development for all people at all levels.

* I rated myself a \_\_\_\_\_\_ on today’s principle. (Rate 1-10…1 = Need a lot of work. 10 = Doing Great!)
* I gave myself this rating because:
* If I raise my rating, I will benefit because:
* I feel \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ demonstrates this principle well because:
* My specific action from this session is to:

1. **Principle:** I study character development (personal growth/leadership development content) daily.

* I rated myself a \_\_\_\_\_\_ on today’s principle. (Rate 1-10…1 = Need a lot of work. 10 = Doing Great!)
* I gave myself this rating because:
* If I raise my rating, I will benefit because:
* I feel \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ demonstrates this principle well because:
* My specific action from this session is to:

1. **Principle:** I can quickly and effectively overcome resistance to change.

* I rated myself a \_\_\_\_\_\_ on today’s principle. (Rate 1-10…1 = Need a lot of work. 10 = Doing Great!)
* I gave myself this rating because:
* If I raise my rating, I will benefit because:
* I feel \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ demonstrates this principle well because:
* My specific action from this session is to:

1. **Principle:** I model the character principles and traits that I teach.

* I rated myself a \_\_\_\_\_\_ on today’s principle. (Rate 1-10…1 = Need a lot of work. 10 = Doing Great!)
* I gave myself this rating because:
* If I raise my rating, I will benefit because:
* I feel \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ demonstrates this principle well because:
* My specific action from this session is to:

1. **Principle:** I understand that I am 100% responsible for my team’s results.

* I rated myself a \_\_\_\_\_\_ on today’s principle. (Rate 1-10…1 = Need a lot of work. 10 = Doing Great!)
* I gave myself this rating because:
* If I raise my rating, I will benefit because:
* I feel \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ demonstrates this principle well because:
* My specific action from this session is to:

1. **Principle:** I consistently build trust by delivering the *desired* results with and through my team(s).

* I rated myself a \_\_\_\_\_\_ on today’s principle. (Rate 1-10…1 = Need a lot of work. 10 = Doing Great!)
* I gave myself this rating because:
* If I raise my rating, I will benefit because:
* I feel \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ demonstrates this principle well because:
* My specific action from this session is to:

1. **Principle:** I invest 80% of my personal development time on my character and 20% on my competency.

* I rated myself a \_\_\_\_\_\_ on today’s principle. (Rate 1-10…1 = Need a lot of work. 10 = Doing Great!)
* I gave myself this rating because:
* If I raise my rating, I will benefit because:
* I feel \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ demonstrates this principle well because:
* My specific action from this session is to:

1. **Principle:** I intentionally include personal growth and leadership development in all of my kaizen events.

* I rated myself a \_\_\_\_\_\_ on today’s principle. (Rate 1-10…1 = Need a lot of work. 10 = Doing Great!)
* I gave myself this rating because:
* If I raise my rating, I will benefit because:
* I feel \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ demonstrates this principle well because:
* My specific action from this session is to:

1. **Principle:** I believe true respect for the people means developing them beyond what is required.

* I rated myself a \_\_\_\_\_\_ on today’s principle. (Rate 1-10…1 = Need a lot of work. 10 = Doing Great!)
* I gave myself this rating because:
* If I raise my rating, I will benefit because:
* I feel \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ demonstrates this principle well because:
* My specific action from this session is to:

1. **Principle:** Before I start talking about and teaching the Lean tools,I intentionally invest time attempting to connect with my team members in an effort to gain buy-in.

* I rated myself a \_\_\_\_\_\_ on today’s principle. (Rate 1-10…1 = Need a lot of work. 10 = Doing Great!)
* I gave myself this rating because:
* If I raise my rating, I will benefit because:
* I feel \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ demonstrates this principle well because:
* My specific action from this session is to:

1. **Principle:** One of my goals is to get the leaders in every organization I support to implement a personal growth and leadership development program that includes all associates at every level.

* I rated myself a \_\_\_\_\_\_ on today’s principle. (Rate 1-10…1 = Need a lot of work. 10 = Doing Great!)
* I gave myself this rating because:
* If I raise my rating, I will benefit because:
* I feel \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ demonstrates this principle well because:
* My specific action from this session is to:

1. **Principle:** I teach lessons on trust in all of the kaizen events I lead.

* I rated myself a \_\_\_\_\_\_ on today’s principle. (Rate 1-10…1 = Need a lot of work. 10 = Doing Great!)
* I gave myself this rating because:
* If I raise my rating, I will benefit because:
* I feel \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ demonstrates this principle well because:
* My specific action from this session is to:

1. **Principle:** I slow down and intentionally declare my intent when leading teams.

* I rated myself a \_\_\_\_\_\_ on today’s principle. (Rate 1-10…1 = Need a lot of work. 10 = Doing Great!)
* I gave myself this rating because:
* If I raise my rating, I will benefit because:
* I feel \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ demonstrates this principle well because:
* My specific action from this session is to:

1. **Principle:** I strive to be seen as humble and confident, not arrogant and prideful.

* I rated myself a \_\_\_\_\_\_ on today’s principle. (Rate 1-10…1 = Need a lot of work. 10 = Doing Great!)
* I gave myself this rating because:
* If I raise my rating, I will benefit because:
* I feel \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ demonstrates this principle well because:
* My specific action from this session is to:

1. **Principle:** I always talk about eliminating frustrations before I talk about eliminating wastes.

* I rated myself a \_\_\_\_\_\_ on today’s principle. (Rate 1-10…1 = Need a lot of work. 10 = Doing Great!)
* I gave myself this rating because:
* If I raise my rating, I will benefit because:
* I feel \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ demonstrates this principle well because:
* My specific action from this session is to:

1. **Principle:** I seek to understand my team members before I attempt to get them to understand me.

* I rated myself a \_\_\_\_\_\_ on today’s principle. (Rate 1-10…1 = Need a lot of work. 10 = Doing Great!)
* I gave myself this rating because:
* If I raise my rating, I will benefit because:
* I feel \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ demonstrates this principle well because:
* My specific action from this session is to:

1. **Principle:** When scheduling a team-based event,I always conduct “meetings before the meeting.”

* I rated myself a \_\_\_\_\_\_ on today’s principle. (Rate 1-10…1 = Need a lot of work. 10 = Doing Great!)
* I gave myself this rating because:
* If I raise my rating, I will benefit because:
* I feel \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ demonstrates this principle well because:
* My specific action from this session is to:

1. **Principle:** I believe everyone is a leader, a follower, and a manager; and I can effectively explain why.

* I rated myself a \_\_\_\_\_\_ on today’s principle. (Rate 1-10…1 = Need a lot of work. 10 = Doing Great!)
* I gave myself this rating because:
* If I raise my rating, I will benefit because:
* I feel \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ demonstrates this principle well because:
* My specific action from this session is to:

1. **Principle:** 20% of every team-based event I lead is dedicated to personal growth and/or leadership development.

* I rated myself a \_\_\_\_\_\_ on today’s principle. (Rate 1-10…1 = Need a lot of work. 10 = Doing Great!)
* I gave myself this rating because:
* If I raise my rating, I will benefit because:
* I feel \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ demonstrates this principle well because:
* My specific action from this session is to:

1. **Principle:** I intentionally lead with questions instead of directions.

* I rated myself a \_\_\_\_\_\_ on today’s principle. (Rate 1-10…1 = Need a lot of work. 10 = Doing Great!)
* I gave myself this rating because:
* If I raise my rating, I will benefit because:
* I feel \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ demonstrates this principle well because:
* My specific action from this session is to:

1. **Principle:** I don’t make decisions for the team; I facilitate decision-making by the team.

* I rated myself a \_\_\_\_\_\_ on today’s principle. (Rate 1-10…1 = Need a lot of work. 10 = Doing Great!)
* I gave myself this rating because:
* If I raise my rating, I will benefit because:
* I feel \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ demonstrates this principle well because:
* My specific action from this session is to:

1. **Principle:** I know *The 5 Levels of Delegation*. I teach *The 5 Levels of Delegation*. I use *The 5 Levels of Delegation* when leading teams.

* I rated myself a \_\_\_\_\_\_ on today’s principle. (Rate 1-10…1 = Need a lot of work. 10 = Doing Great!)
* I gave myself this rating because:
* If I raise my rating, I will benefit because:
* I feel \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ demonstrates this principle well because:
* My specific action from this session is to:

1. **Principle:** I always lead my team to where the problems are and talk to those closest to the problem.

* I rated myself a \_\_\_\_\_\_ on today’s principle. (Rate 1-10…1 = Need a lot of work. 10 = Doing Great!)
* I gave myself this rating because:
* If I raise my rating, I will benefit because:
* I feel \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ demonstrates this principle well because:
* My specific action from this session is to:

1. **Principle:** I ask “*why* *do we…”* to produce knowledge and ask “*how* *can we…”* to produce solutions.

* I rated myself a \_\_\_\_\_\_ on today’s principle. (Rate 1-10…1 = Need a lot of work. 10 = Doing Great!)
* I gave myself this rating because:
* If I raise my rating, I will benefit because:
* I feel \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ demonstrates this principle well because:
* My specific action from this session is to:

1. **Principle:** I care about my team members because they are people, not producers.

* I rated myself a \_\_\_\_\_\_ on today’s principle. (Rate 1-10…1 = Need a lot of work. 10 = Doing Great!)
* I gave myself this rating because:
* If I raise my rating, I will benefit because:
* I feel \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ demonstrates this principle well because:
* My specific action from this session is to:

1. **Principle:** I focus on my team member’s strengths and develop their weaknesses.

* I rated myself a \_\_\_\_\_\_ on today’s principle. (Rate 1-10…1 = Need a lot of work. 10 = Doing Great!)
* I gave myself this rating because:
* If I raise my rating, I will benefit because:
* I feel \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ demonstrates this principle well because:
* My specific action from this session is to:

1. **Principle:** I intentionally leverage my team member’s influence to gain support for the team.

* I rated myself a \_\_\_\_\_\_ on today’s principle. (Rate 1-10…1 = Need a lot of work. 10 = Doing Great!)
* I gave myself this rating because:
* If I raise my rating, I will benefit because:
* I feel \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ demonstrates this principle well because:
* My specific action from this session is to:

1. **Principle:** I intentionally build relationships with leaders and leverage their influence to benefit the team.

* I rated myself a \_\_\_\_\_\_ on today’s principle. (Rate 1-10…1 = Need a lot of work. 10 = Doing Great!)
* I gave myself this rating because:
* If I raise my rating, I will benefit because:
* I feel \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ demonstrates this principle well because:
* My specific action from this session is to:

1. **Principle:** My desire is to become more valuable rather than to become more successful.

* I rated myself a \_\_\_\_\_\_ on today’s principle. (Rate 1-10…1 = Need a lot of work. 10 = Doing Great!)
* I gave myself this rating because:
* If I raise my rating, I will benefit because:
* I feel \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ demonstrates this principle well because:
* My specific action from this session is to:

1. **Principle:** I express unconditional belief in my team members by intentionally engaging, encouraging, and empowering them.

* I rated myself a \_\_\_\_\_\_ on today’s principle. (Rate 1-10…1 = Need a lot of work. 10 = Doing Great!)
* I gave myself this rating because:
* If I raise my rating, I will benefit because:
* I feel \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ demonstrates this principle well because:
* My specific action from this session is to: