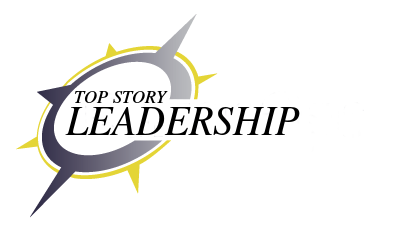
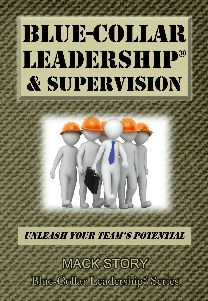
** Blue-Collar Leadership® & Supervision **

**Evaluation & Action Assessments**

1. **Principle:** I am intentionally doing something to raise my level of awareness relative to leadership.

* I rated myself a \_\_\_\_\_\_ on today’s principle. (Rate 1-10…1 = Need a lot of work. 10 = Doing Great!)
* I gave myself this rating because:
* If I raise my rating, I will benefit because:
* I feel \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ demonstrates this principle well because:
* My specific action from this session is to:

1. **Principle:** I intentionally lead my team instead of managing my team.

* I rated myself a \_\_\_\_\_\_ on today’s principle. (Rate 1-10…1 = Need a lot of work. 10 = Doing Great!)
* I gave myself this rating because:
* If I raise my rating, I will benefit because:
* I feel \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ demonstrates this principle well because:
* My specific action from this session is to:

1. **Principle:** I intentionally lead with moral authority (character) and set aside my formal authority (position).

* I rated myself a \_\_\_\_\_\_ on today’s principle. (Rate 1-10…1 = Need a lot of work. 10 = Doing Great!)
* I gave myself this rating because:
* If I raise my rating, I will benefit because:
* I feel \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ demonstrates this principle well because:
* My specific action from this session is to:

1. **Principle:** I feel that my team respects me more than they respect my position.

* I rated myself a \_\_\_\_\_\_ on today’s principle. (Rate 1-10…1 = Need a lot of work. 10 = Doing Great!)
* I gave myself this rating because:
* If I raise my rating, I will benefit because:
* I feel \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ demonstrates this principle well because:
* My specific action from this session is to:

1. **Principle:** I have influence with many people who don’t report to me.

* I rated myself a \_\_\_\_\_\_ on today’s principle. (Rate 1-10…1 = Need a lot of work. 10 = Doing Great!)
* I gave myself this rating because:
* If I raise my rating, I will benefit because:
* I feel \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ demonstrates this principle well because:
* My specific action from this session is to:

1. **Principle:** I intentionally develop myself with the intention of developing others.

* I rated myself a \_\_\_\_\_\_ on today’s principle. (Rate 1-10…1 = Need a lot of work. 10 = Doing Great!)
* I gave myself this rating because:
* If I raise my rating, I will benefit because:
* I feel \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ demonstrates this principle well because:
* My specific action from this session is to:

1. **Principle:** I am not threatened by my team, my peers, or my leaders.

* I rated myself a \_\_\_\_\_\_ on today’s principle. (Rate 1-10…1 = Need a lot of work. 10 = Doing Great!)
* I gave myself this rating because:
* If I raise my rating, I will benefit because:
* I feel \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ demonstrates this principle well because:
* My specific action from this session is to:

1. **Principle:** I intentionally do things to serve my team daily.

* I rated myself a \_\_\_\_\_\_ on today’s principle. (Rate 1-10…1 = Need a lot of work. 10 = Doing Great!)
* I gave myself this rating because:
* If I raise my rating, I will benefit because:
* I feel \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ demonstrates this principle well because:
* My specific action from this session is to:

1. **Principle:** I am always confident and never cocky.

* I rated myself a \_\_\_\_\_\_ on today’s principle. (Rate 1-10…1 = Need a lot of work. 10 = Doing Great!)
* I gave myself this rating because:
* If I raise my rating, I will benefit because:
* I feel \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ demonstrates this principle well because:
* My specific action from this session is to:

1. **Principle:** I intentionally interact with my team in a way that always builds trust.

* I rated myself a \_\_\_\_\_\_ on today’s principle. (Rate 1-10…1 = Need a lot of work. 10 = Doing Great!)
* I gave myself this rating because:
* If I raise my rating, I will benefit because:
* I feel \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ demonstrates this principle well because:
* My specific action from this session is to:

1. **Principle:** I intentionally connect with and interact with all of my team members daily.

* I rated myself a \_\_\_\_\_\_ on today’s principle. (Rate 1-10…1 = Need a lot of work. 10 = Doing Great!)
* I gave myself this rating because:
* If I raise my rating, I will benefit because:
* I feel \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ demonstrates this principle well because:
* My specific action from this session is to:

1. **Principle:** I always listen first and talk second.

* I rated myself a \_\_\_\_\_\_ on today’s principle. (Rate 1-10…1 = Need a lot of work. 10 = Doing Great!)
* I gave myself this rating because:
* If I raise my rating, I will benefit because:
* I feel \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ demonstrates this principle well because:
* My specific action from this session is to:

1. **Principle:** I intentionally model the behavior I expect to see from my team.

* I rated myself a \_\_\_\_\_\_ on today’s principle. (Rate 1-10…1 = Need a lot of work. 10 = Doing Great!)
* I gave myself this rating because:
* If I raise my rating, I will benefit because:
* I feel \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ demonstrates this principle well because:
* My specific action from this session is to:

1. **Principle:** I intentionally do things to develop, equip, motivate, and inspire the front line.

* I rated myself a \_\_\_\_\_\_ on today’s principle. (Rate 1-10…1 = Need a lot of work. 10 = Doing Great!)
* I gave myself this rating because:
* If I raise my rating, I will benefit because:
* I feel \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ demonstrates this principle well because:
* My specific action from this session is to:

1. **Principle:** When things go wrong, I take the blame. When things go right, I give others credit.

* I rated myself a \_\_\_\_\_\_ on today’s principle. (Rate 1-10…1 = Need a lot of work. 10 = Doing Great!)
* I gave myself this rating because:
* If I raise my rating, I will benefit because:
* I feel \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ demonstrates this principle well because:
* My specific action from this session is to:

1. **Principle:** I accept full responsibility for my team’s results.

* I rated myself a \_\_\_\_\_\_ on today’s principle. (Rate 1-10…1 = Need a lot of work. 10 = Doing Great!)
* I gave myself this rating because:
* If I raise my rating, I will benefit because:
* I feel \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ demonstrates this principle well because:
* My specific action from this session is to:

1. **Principle:** I intentionally clear my team’s path by removing obstacles.

* I rated myself a \_\_\_\_\_\_ on today’s principle. (Rate 1-10…1 = Need a lot of work. 10 = Doing Great!)
* I gave myself this rating because:
* If I raise my rating, I will benefit because:
* I feel \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ demonstrates this principle well because:
* My specific action from this session is to:

1. **Principle:** I intentionally lead with questions instead of directions.

* I rated myself a \_\_\_\_\_\_ on today’s principle. (Rate 1-10…1 = Need a lot of work. 10 = Doing Great!)
* I gave myself this rating because:
* If I raise my rating, I will benefit because:
* I feel \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ demonstrates this principle well because:
* My specific action from this session is to:

1. **Principle:** I intentionally learn something new every day and share what I am learning with my team.

* I rated myself a \_\_\_\_\_\_ on today’s principle. (Rate 1-10…1 = Need a lot of work. 10 = Doing Great!)
* I gave myself this rating because:
* If I raise my rating, I will benefit because:
* I feel \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ demonstrates this principle well because:
* My specific action from this session is to:

1. **Principle:** I intentionally look for ways to motivate and inspire my team.

* I rated myself a \_\_\_\_\_\_ on today’s principle. (Rate 1-10…1 = Need a lot of work. 10 = Doing Great!)
* I gave myself this rating because:
* If I raise my rating, I will benefit because:
* I feel \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ demonstrates this principle well because:
* My specific action from this session is to:

1. **Principle:** I have an abundance mindset and a desire to help my team climb to the next level and beyond.

* I rated myself a \_\_\_\_\_\_ on today’s principle. (Rate 1-10…1 = Need a lot of work. 10 = Doing Great!)
* I gave myself this rating because:
* If I raise my rating, I will benefit because:
* I feel \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ demonstrates this principle well because:
* My specific action from this session is to:

1. **Principle:** I focus primarily and intentionally on developing my character.

* I rated myself a \_\_\_\_\_\_ on today’s principle. (Rate 1-10…1 = Need a lot of work. 10 = Doing Great!)
* I gave myself this rating because:
* If I raise my rating, I will benefit because:
* I feel \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ demonstrates this principle well because:
* My specific action from this session is to:

1. **Principle:** I see more potential in each of my team members than they see in themselves.

* I rated myself a \_\_\_\_\_\_ on today’s principle. (Rate 1-10…1 = Need a lot of work. 10 = Doing Great!)
* I gave myself this rating because:
* If I raise my rating, I will benefit because:
* I feel \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ demonstrates this principle well because:
* My specific action from this session is to:

1. **Principle:** I consistently express my belief in each team member privately and publicly.

* I rated myself a \_\_\_\_\_\_ on today’s principle. (Rate 1-10…1 = Need a lot of work. 10 = Doing Great!)
* I gave myself this rating because:
* If I raise my rating, I will benefit because:
* I feel \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ demonstrates this principle well because:
* My specific action from this session is to:

1. **Principle:** I invest more time growing and developing the leaders (influencers) on my team.

* I rated myself a \_\_\_\_\_\_ on today’s principle. (Rate 1-10…1 = Need a lot of work. 10 = Doing Great!)
* I gave myself this rating because:
* If I raise my rating, I will benefit because:
* I feel \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ demonstrates this principle well because:
* My specific action from this session is to:

1. **Principle:** I am developing my weak links and haven’t given up on them.

* I rated myself a \_\_\_\_\_\_ on today’s principle. (Rate 1-10…1 = Need a lot of work. 10 = Doing Great!)
* I gave myself this rating because:
* If I raise my rating, I will benefit because:
* I feel \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ demonstrates this principle well because:
* My specific action from this session is to:

1. **Principle:** I readily and willingly make the necessary sacrifices for personal growth and development.

* I rated myself a \_\_\_\_\_\_ on today’s principle. (Rate 1-10…1 = Need a lot of work. 10 = Doing Great!)
* I gave myself this rating because:
* If I raise my rating, I will benefit because:
* I feel \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ demonstrates this principle well because:
* My specific action from this session is to:

1. **Principle:** Relative to my life, I consistently change what needs to be changed, not what is easy to change.

* I rated myself a \_\_\_\_\_\_ on today’s principle. (Rate 1-10…1 = Need a lot of work. 10 = Doing Great!)
* I gave myself this rating because:
* If I raise my rating, I will benefit because:
* I feel \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ demonstrates this principle well because:
* My specific action from this session is to:

1. **Principle:** I intentionally look for ways to help my top performers shine throughout the organization.

* I rated myself a \_\_\_\_\_\_ on today’s principle. (Rate 1-10…1 = Need a lot of work. 10 = Doing Great!)
* I gave myself this rating because:
* If I raise my rating, I will benefit because:
* I feel \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ demonstrates this principle well because:
* My specific action from this session is to:

1. **Principle:** My team members also see me as a transformer, not only as an informer.

* I rated myself a \_\_\_\_\_\_ on today’s principle. (Rate 1-10…1 = Need a lot of work. 10 = Doing Great!)
* I gave myself this rating because:
* If I raise my rating, I will benefit because:
* I feel \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ demonstrates this principle well because:
* My specific action from this session is to: